

MINUTES OF PRE-BID CONFERENCE HELD AT LANKA IOC HEAD OFFICE, COLOMBO-01

ON 02-NOV-2018 @ 11:00 HRS

LIOC/ENG/GT/02/2018-19: SUPPLY OF ERA MPD (SUCTION TYPE) AND ERA DUO (SUCTION TYPE) DISPENSING UNITS SUITABLE FOR DISPENSING PETROL / DIESEL FOR LANKA IOC PLC, SRI LANKA.

Those Present:

LIOC

1. Mr. T.K.Elamaran, SVP (Engg)/ HO
2. Mr. Sarawankanth, AM (Engg)/ HO
3. Mr. Rasara Kodikara, Exe. (Engg)/ HO

Bidder's Representatives :

1. Mr. Sarath De Silva / M/s.Supreme Trading Company pvt ltd (local representative of M/s.Tokhime India pvt ltd).
2. Mr. Rahim Jainoor / M/s.Colombo Machinery & Equipments pvt ltd (local representative of M/s.Gilbarco Veeder Root India pvt ltd)

Lanka IOC Conveyed the following,

1. The minutes of meeting shall upload in the web also.
2. The total enclosure of dispensing unit including panels and enclosures structure should be stainless steel.(i.e. SS-316 or SS-410).

S. No.	Query Raised	Response by LIOC
1.0	Queries raised by M/s. Tokheim India Pvt Ltd, India.	
1.1.	Page 22 of 148 Clause No. 4 CONTRACT EXECUTION & DELIVERY SCHEDULE: We request to increase delivery time minimum 24 weeks from the date of call up. The minimum material procurement lead time is 16-20 weeks. Also request you to mention the call up schedule in LOA for proper material planning.	No change in the delivery schedule is envisaged and Clause no.-04 under 'Special Terms & Conditions' would remain unchanged. However prior intimations can be given before the call-up order.
1.2.	Page 39 of 148 PBG Clause No. 14: We will submit 10% of DU supply portion as PBG initially and for AMC portion we will submit the PBG after completion of warranty period.	No change in the PBG is envisaged and Clause no.-14 under 'Special Terms & Conditions' would remain unchanged.
1.3.	Page 9 of 148 Prequalification criteria: Request LIOC to consider balance sheet for the year 2014-15, 2015-16 & 2016-17, since our balance sheet for the year 2017-18 is not ready yet.	No change in the prequalification criteria is envisaged and Clause no.-19 under 'Notice Inviting Tender' would remain unchanged.
1.4.	Page No. 30 of 148 Clause No. 10.6.3 Indemnity: We request LIOC to remove the penalty clause as the DUs are not in our possession after being dispatched from our factory premises.	No change in the penalty clause is envisaged and Clause no. - 10.6.3 under 'Special Terms & Conditions' would remain unchanged.

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1.5.	10.6 Penalty against detection of tampering: 10.6.1 Within Warranty Period (& Comprehensive AMC): We request LIOC to remove the penalty clause as the DUs are not in our possession after being dispatched from our factory premises.	No change in the penalty clause is envisaged and Clause no. - 10.6 under 'Special Terms & Conditions' would remain unchanged.
1.6.	Page 25 of 148 Clause No. 7.3 & 7.4: Please clarify what is "Clause C" What tests we have to carried out in ERTL / SAMEER / CDAC / ARAI	The clause no. 7.3 of Special Terms & Conditions amended as, 'The successful vendor has to submit the detailed test procedures for compliance of all technical parameters to ERTL/ SAMEER/CDAC/ ARAI along with the DU prototype for each of the DU model (for which the LOA has been issued) within 30 days from issuance of LOA & confirm to Lanka IOC along with supporting documentary evidence including proof of acknowledgement'. The list of tests with details will instruct along with LOA.
1.7.	Page 26 of 148 Clause No. 7.6 & Page 41 of 148 Clause No. 20 Scope of TPI. As per clause No. 7.6 TPI is LIOC's scope, however it is contradictory in clause no. 20	The clause no. - 20 under 'Special Terms & Conditions' would remain unchanged & the clause no. 7.6 of 'Special Terms & Conditions' amended as, 'Vender (OEM) shall appoint TPI agency for regulating the inspection & pre-dispatch clearance of DU supplies. The TPIA scope of inspection shall cover the performance of one DU per every 16 DU or part thereof and 100% checking of documentation, quality of packing (Sea worthiness), Inland transportation and Markings as applicable'.
1.8.	Page 71 & 72 of 148 Preset Facility: Please clarify if Pre-set information to be displayed on Main Display / Keypad Display, We recommend, it should be displayed on Keypad display. Also please clarify. The compulsory presetting feature should be configurable.	The clause of Pre-set Facility under 'Technical Specifications' amended as, 'DU nozzle should operate only after Presetting. The Preset amount / quantity should be displayed on keypad display and in addition main LCD display may also be linked if possible. The remain clauses of Pre-set Facility are unchanged.
1.9.	Page 58 of 148 Motor - Voltage Range: Working voltage range of Motor will be 180V to 250V. Same is following in India IOCL also.	No change in the Electrical Supply is envisaged and Specification of all types of Dispensing Units-Electronics parts under 'Technical Specifications' would remain unchanged.
1.10.	Page 71 of 148 Electronic Totaliser: There is no use of 3 digits after decimal since dispenser lease count itself is 10ml. It should be 2 digits after decimal.	No change in the decimals digits is envisaged, it should be 3 decimals digits and Electronic Totaliser under 'Technical Specifications' would remain unchanged.

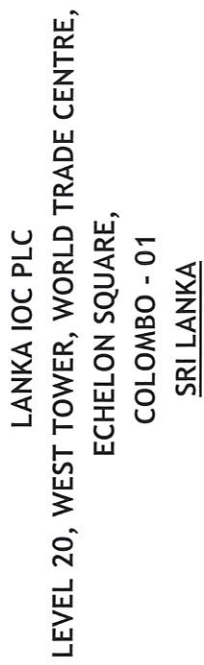
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1.11.	Page 57 of 148 Tag Reader Fixing: CRIND can be retrofitted in place of existing printer. Hence separate space and blanking plate is not required.	The CRIND / RFID both are only for future requirement. Therefore provisions can be made for CRIND / RFID installation as specified in the tender.
1.12.	OTP and its related feature: OTP and its related features are not available outside India due to infrastructure constraints and statutory limitations.	If the OTP and its related features are not available in Sri Lanka the same can be removed. However Provisions can be there to future requirements.
1.13.	Page 61: Once the pulser lid is opened the pulser self destructs and DU becomes inoperative. The DU can now be brought back to normal operation only by replacing with new Pulser only.	Inline with tender clause (g) of 'Pulsar' under 'Technical Specifications' the bidder can adopt either the tender specifications or advance version shall also be adopted.
1.14.	Page 67: Is battery required to recall Totalizer reading when DU is off? We recommend to avoid battery as followed in IOCL India.	The battery is required to recall the last reading on the totalizer when the power switched off.
1.15.	Page 71-72: Both statements are contradictory. We give preset amount on keypad LCD only.	The pre-set quantity or amount can be done using the key pad. The display can be compulsory in key pad display and in addition main LCD display may also be linked if possible.
1.16.	Page 73: Is battery required for complete DU Electronics (ERA) or do you need battery only to detect pulser fraud when DU is shutdown? We recommend to give battery only for pulser & not complete ERA.	All data including backup for electronic totalizer & logs should be available at all times and to be retained even after power disruption.
1.17.	Page 74: We currently give LCD display on keypad only on which Totalizer reading can be displayed. We currently don't give LCD on Electronic Totalizer.	Inline with tender clause for 'display of Totalizer reading' under 'Technical Specifications' the proposed LCD display on keypad is acceptable.
2.0	Query raised by M/s. Supreme Trading Company pvt Ltd, Sri Lanka.	
2.1.	Page 31 of 148 Clause No 11.3.2: We request to change preventive maintenance visit once in every four months instead of once in every block of two months, within the warranty period and after the warranty period.	No change in the preventive maintenance schedule (i.e. once in every two months) during warranty & CAMC is envisaged and Clause no. 11.3.2 under 'Special Terms & Conditions' would remain unchanged.





SUBJECT: SUPPLY OF ERA MPD (SUCTION TYPE) AND ERA DUO (SUCTION TYPE) DISPENSING UNITS SUITABLE FOR DISPENSING PETROL / DIESEL WITH 10 YEARS WARRANTY FOR LANKA IOC PLC, SRI LANKA

TENDER NO.: LIOC/ ENG/ GT/ 02/ 2018- 19

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